# FREE Government Contracting
# Courses and Seminars

In our *FREE* training seminars you will learn techniques to **tap into the profitable federal, state, and local government markets**. Our instructors have extensive experience in government contracting and are familiar with the latest contracting laws and regulations.

Register online at **www.TheFTC.org** or call **866.382.7822** toll-free.

## North State November 2009 - January 2010

**November 3 - 9:00 am to 12:00 pm**
*Introduction to Federal Contracting*
Small Business Development Center (SBDC) at
Shasta College and College of the Siskiyous
1420 Butte Street
Redding, CA 96001

**November 19 - 9:00 am to 12:00 pm**
*Government Subcontracting*
Butte College Small Business Development Center (SBDC)
19 Williamsburg Lane
Chico, CA 95926

**November 19 - 1:00 pm to 4:00 pm**
*Responding to RFPs (Request for Proposal)*
Shasta College Trinity Campus
30 Arbuckle Court
Weaverville, CA 96093

**December 1 - 10:00 am to 1:00 pm**
*Introduction to Federal Contracting*
North Coast Small Business Development Center (SBDC)
520 E Street
Eureka, CA 95501

**December 1 - 9:00 am to 12:00 pm**
*Getting Started with Government Contracting*
Yuba Community College District
Small Business Development Center (SBDC)
1227 Bridge Street, Suite C (Behind Umpqua Bank)
Yuba City, CA 95901

**December 10 - 9:00 am to 12:00 pm**
*Government Subcontracting*
Small Business Development Center (SBDC)
at Shasta College and College of the Siskiyous
212 Butte Street
Yreka, CA 96097

**January 7 - 9:00 am to 12:00 pm**
*Responding to RFPs (Request for Proposal)*
Small Business Development Center (SBDC) at
Shasta College and College of the Siskiyous
1420 Butte Street
Redding, CA 96001

**January 14 - 9:00 am to 12:00 pm**
*Introduction to Federal Contracting*
Butte College Small Business
Development Center (SBDC)
19 Williamsburg Lane
Chico, CA 95926

**January 28 - 9:00 am to 12:00 pm**
*Getting Started with Government Contracting*
Alliance for Workforce Development, Inc.
1953 East Main Street
Quincy, CA 95971

## THE FEDERAL TECHNOLOGY CENTER
*Your Link to Government*